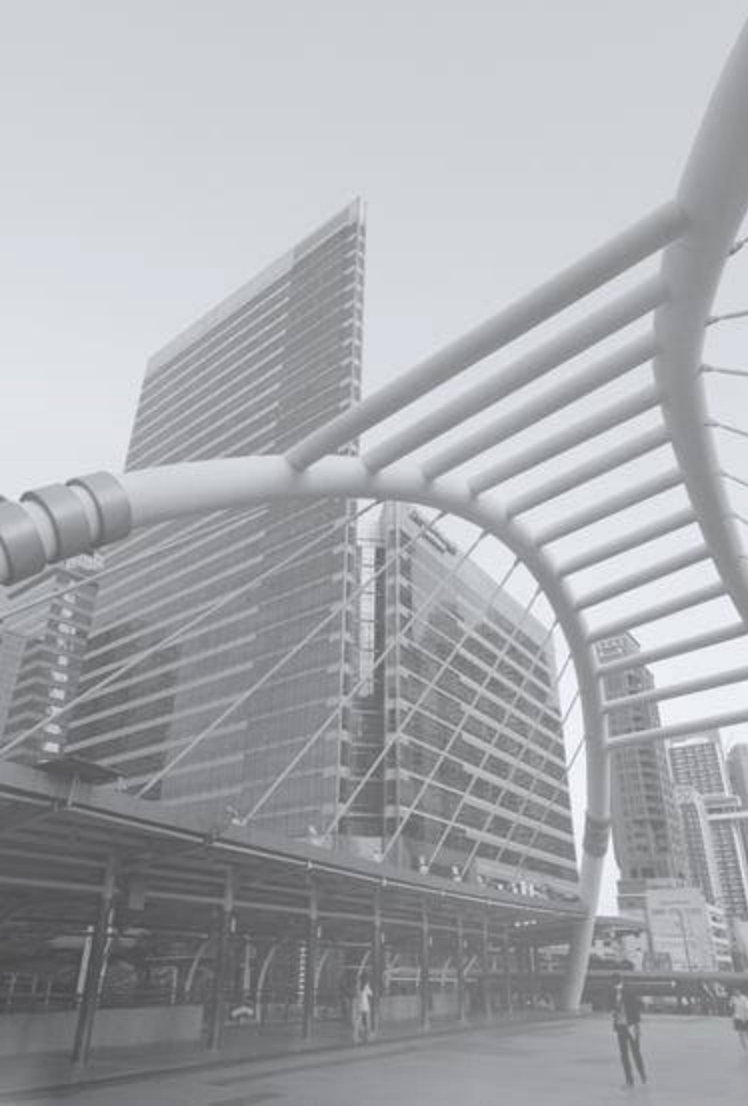




Office Information



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# The Firm

- Founded 1995 in Bangkok
- Offices in Bangkok, Berlin, Hong Kong and Ho Chi Minh City.
- Member of WTS Global network
- Well established network with other law firms all over Asia





# Our Services



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# Our Focus:

Our goal is to act as a real One Stop Coordinator and legal, tax and business advisor for our clients.

- Focus on long term relationships
- Integrated consulting approach with commercial focus
- Includes:
  - Corporate and commercial law
  - Tax advisory and accounting
  - Business consulting and administrative support

## LEGAL

- National and International Contract and Commercial Law
- International Investment Law
- M&A
- Corporate Law
- Labour Law
- Visa and Work Permits

## TAX

- International Tax Law
- Corporate taxation
  - Direct Taxes
  - Indirect Taxes/Customs
- Personal Income Taxation and optimization
- Tax reviews minimizing tax exposure
- Forensic accounting/fraud prevention
- Dispute Resolution

## ACCOUNTING

- Accounting Services
  - Local GAAP
  - US GAAP
  - IFRS
- Internal Reporting Services
- Various Accounting Systems:
  - SAP
  - Navision
  - Xero
  - Local accounting products





# Our Clients

# Our Clients

**brose**

**KUKA**



**ANDRITZ**



**GEA**



**KNAPP**



**LIEBHERR**



**VOITH**

**VOITH PAPER**



**OBI**

**HÄFELE**

**ALBA Group**



**BREUNING**



**DIEHL**  
Defence



**Heraeus**



**LIXIL**



# Our Clients

**DACHSER**  
Intelligent Logistics

**db group**

**LESCHACO**

**PANALPINA**

**WE**  
WÜRTH ELEKTRONIK

**ROCKETINTERNET**

**ACLIRES**

**syngenta**

**FERRING**  
PHARMACEUTICALS

**Forme Medical**

**VAMED**

**mic**

**ANDRITZ**  
Hydro

**ENERCON**  
ENERGIE FÜR DIE WELT

**MR**  
Maschinenfabrik  
Reinhausen GmbH

**solar net**

**VOITH**

**LAZADA**  
CO-TH

**COOPHENMELB LAU**  
Wald & Partner 27 GmbH

**DETECON**  
CONSULTING

**Heroleads**

**Uhde Inventa-Fischer**

**TecAlliance**

**SWAROVSKI**

**SIEMENS**

**Ruwac**  
Industriesauger

**PARK AIR**

**cerlikon**

**LOGWIN**  
Your Logistics

**JUNGHEINRICH**

**OVOL**  
Japan Paper & Paper Group

**ILF**  
CONSULTING  
ENGINEERS

**STOLL**

**GVS**

**GOODPACK**  
NETWORKS WORK

**FLENDER**

**D-ECKWEILER**  
connecting flow to purity

**BURDATH**





# Our Team

# Our Lead Partners



## **Michael Lorenz**

### **German Attorney-at-Law**

Michael Lorenz (born 1 October 1963 in Saarbrücken, Germany) studied Law and Economics in Freiburg, Taipei, Vienna and Paris. After graduating, he worked as the Head of the Legal Department of the German-Thai Chamber of Commerce in Thailand. In 1995 he founded the law firm Lorenz & Partners in Bangkok. From the beginning, the law office has focused not only on legal consulting, but also on providing specific management assistance to its clients.

As the first German-speaking lawyer in Thailand, Michael Lorenz possesses broad experience in corporate and tax law as well as in the field of investment opportunities in the region.

# Our Lead Partners



## **Till Morstadt**

**German Attorney-at-Law  
Managing Partner Bangkok**

Till Morstadt (born 25 April 1968 in Offenburg) studied Law and Business Economics in Bayreuth, Lausanne and Münster. After graduating, he worked at a world's leading audit and consulting firm; he was seconded to European clients in Argentina for two years. Upon his return to Germany, he switched into the industrial sector.

After two years in the head office of a German machine manufacturer, he took over the commercial management of their Thai subsidiary.

Till Morstadt is an equity partner of Lorenz & Partners since April 2004.

# Our Partners



## **Naowarat Karst**

### **Partner - Head of Tax and Accounting**

Mrs. Naowarat Karst (born 1977) studied Business Administration, majoring in Accounting at Assumption University of Thailand (ABAC), Bangkok. After graduating in 1999, she worked for Deloitte as Senior Audit Supervisor for five years. She has been a Certified Public Accountant (CPA) in Thailand since 2003.

In 2003, Mrs. Karst transferred to the industrial sector as Financial Manager of the Thai subsidiary of H.J. Heinz Company. Since June 2004 she has been Chief Accountant and Head of the Tax Department of Lorenz & Partners in Bangkok.

# Our Partners



## **Athitaya Chanthasirichot** **Partner - Head of Corporate Law**

Mrs. Athitaya Chanthasirichot (born 1981) completed a Bachelor of Laws in 2002 at Thammasat University, Bangkok, one of the leading universities in Thailand. In the same year, she received her lawyer's licence and commenced post graduate legal studies at Chulalongkorn University, Bangkok. In 2003, Mrs. Chanthasirichot earned a Master of Laws (LL.M.) specialising in Business Law, with cumulative top scores.

After graduating, Mrs. Chanthasirichot worked for an international law firm focusing on corporate, investment, labour and real estate law.

She joined Lorenz & Partners in 2005.

Mrs. Chanthasirichot advises primarily European clients in Thailand on matters of foreign investment in Thailand. She has special expertise in corporate and investment law, labour law, customs, and real estate law. Since 2008, Mrs. Chanthasirichot is the head of our Corporate Department.



# Our Partners



## **Rapeesak Kesasuwan**

### **Partner - Head of Commercial Law**

Mr. Rapeesak Kesasuwan (born 1983) studied Law at Thammasat University, after which he was admitted as a member of the Thai Bar Association in 2005. After earning an LL.M. degree, specializing in international business law, from the American University, Washington College of Law, Washington D.C. in 2008, he returned to Thailand.

Since his return, he is advising foreign and domestic clients in various functions, amongst others as inhouse legal counsel for a leading US automotive manufacturer.

He first joined Lorenz & Partners as Senior Associated Lawyer in early 2013 and returned in 2017 as Head of the Commercial Law Department leading our team of business and labour law specialists.

# Our Team

These days, we have more than 30 employees who take care of all legal and tax matters for our clients. We are proud of our well-trained team of lawyers, accountants and administrators.







# Our Publications



# Our Publications

- Brochures (*about 50*)
- Newsletters (*about 90*)
- Publications in international law and tax journals
- Books

# Lorenz & Partners

Legal Tax and Business Consultants

## GERMANY

Lorenz Asia Consult GmbH  
Business Consultants  
Gertraudenstraße 20  
10178 Berlin, Germany  
Tel.: +49 (0) 30 398 857 16  
e-mail: [berlin@lorenz-partners.com](mailto:berlin@lorenz-partners.com)

## THAILAND

Lorenz & Partners Co., Ltd.  
27th Floor, Bangkok City Tower  
179 South Sathorn Road, Sathorn  
Bangkok 10120, Thailand  
Tel.: +66 (0) 2 287 1882  
e-mail: [thailand@lorenz-partners.com](mailto:thailand@lorenz-partners.com)

## HONG KONG

Lorenz & Partners Hong Kong Ltd.  
Flat/RM A, 12/F, Ritz Plaza  
122 Austin Road, Tsim Sha Tsui  
Hong Kong SAR  
Tel.: +85 2 252 814 33  
e-mail: [hongkong@lorenz-partners.com](mailto:hongkong@lorenz-partners.com)

## VIETNAM

Grünkorn & Partner Law Co., Ltd.  
12<sup>th</sup> Floor, TMS Building  
172 Hai Ba Trung Street, District 1,  
Ho Chi Minh City, Vietnam  
Tel.: +84 (0) 28 7302 5772  
e-mail: [vietnam@lorenz-partners.com](mailto:vietnam@lorenz-partners.com)

